



Virginia Data Centers



McGuireWoods has become the dominant force for legal and professional resources and relationships regarding data center development in Virginia. For decades, we have provided guidance on best practices to companies across industries on how to manage the legal risks associated with data centers and collection. We are dedicated to being the go-to law resource for companies that need assistance navigating this space in Virginia.

Our attorneys across the Commonwealth are dedicated to being the utmost authority on all necessary legal and consulting services relating to data centers. Our Data Center team will advise on initial site selection and acquisition, potential negotiation of incentives, advocacy and messaging, land use approvals, local state and federal environmental permits, construction disputes and data privacy matters.

OUR FOCUS ON VIRGINIA

With offices in key markets in Virginia, including Tysons, Richmond, Charlottesville, Norfolk, and Washington D.C, we bring the firm's collective resources — more than 1,000 lawyers complemented by a top-flight consulting group — to bear wherever our clients do business. Our team offers sophisticated counsel to clients at every stage and on all sides of data center purchase or construction, data protection and security.





Data center investors, developers and operators turn to McGuireWoods for guidance on strategic transactions, disputes, legislative initiatives, and regulatory matters.

CORE AREAS OF STRENGTH

Representation of individual and institutional investors on all sides of real estate transactions pertaining to data centers

A deep understanding of financing options and tax incentives to guide site selection

Understanding of development and environmental aspects of a potential site

Assistance with real estate acquisition, construction, leasing and/or financing for development projects

Guidance on air permitting and compliance efforts, the role of emergency generators at data centers, design considerations, and environmental operational challenges

Prioritization of investments, resources and efforts to best address data privacy and security

Solutions for information governance, incident response and remediation, and information assurance

RECOGNITIONS

Clients and peers alike recognize McGuireWoods and its lawyers as among the top practitioners in the field.


.....

U.S. News - Best Laweys Ranked McGuireWoods' Land Use & Zoning Law, Litigation - Real Estate, Public Finance Law, Real Estate Law practices in Tier 1 in its 2022 national survey.

.....

McGuireWoods Named Top 4 Firm for Client Service Excellence by BTI Consulting's "Client Service A-Team 2023."

A list of law firms recommended by general counsel



“Navigating the data center site selection process and developing infrastructure projects can be very complicated and often politically-driven exercise. Our team has more than two decades of success in helping our clients achieve their business and infrastructure goals.”

-MCGUIREWOODS CONSULTING'S
INFRASTRUCTURE AND ECONOMIC
DEVELOPMENT TEAM

McGuireWoods

ADVOCACY IN VIRGINIA

Richmond, VA based, McGuireWoods Consulting's (MWC) infrastructure and economic development team and national advocacy team are the preeminent leaders in navigating the current politically driven climate in Virginia around data center development and operations.

McGuireWoods
CONSULTING

CORE AREAS OF STRENGTH

Multifaceted message development and issue advocacy strategies that helps advance a positive data center narrative

Routinely collaborate with the Virginia Department of Environmental Quality, local governments and the Virginia Economic Development Partnership and local governments on potential incentives and infrastructure cost offsets

Hold leadership positions and are active members in numerous local and state organizations relevant to the Commonwealth's infrastructure and economic development

Strategic advice on building national or multistate strategies to be implemented through nationwide network of political and governmental relationships

Comprehend how government impacts data center facilities through tax policy, environmental regulation, infrastructure development, zoning and land use, public interaction, workforce development, data privacy and cybersecurity, and even cross-border regulations

Lead efforts to develop and amend Virginia's sales and use tax exemption incentive for data centers and supporting land use application process community

Addressing regulatory matters around energy and air emission permits

KEY MCGUIREWOODS CONTACTS

To begin discussion on a comprehensive strategy for your upcoming data center projects, please reach out to our team.



GREGORY A. RIEGLE

PARTNER

+1 703 712 5360
griegle@mcguirewoods.com
TYSONS



SCOTT E. ADAMS

PARTNER

+1 703 712 5461
sadams@mcguirewoods.com
TYSONS



TRACY M. BAYNARD

SVP INFRASTRUCTURE & ECONOMIC DEVELOPMENT

+1 703 712 5083
tbaynard@mwcllc.com
MWC TYSONS



CHRISTOPHER D. LLOYD

SVP AND DIRECTOR, MWC

+1 804 775 1902
clloyd@mwcllc.com
MWC RICHMOND



STEPHEN A. HORTON

SVP AND DIRECTOR, MWC

+1 804 775 1928
shorton@mwcllc.com
MWC RICHMOND



CHARLES M. KELLEY

VP, DIGITAL, MWC ADVOCACY

+1 804 775 1914
ckelley@mwcllc.com
MWC RICHMOND



JEFFREY M. BRITT

SVP ADVOCACY, MCGUIREWOODS CONSULTING

+1 804 775 1936
jbritt@mwcllc.com
MWC RICHMOND



**McGuireWoods is setting — and
raising — the standard for
what clients expect from law firms.**

CLIENT SERVICE A-TEAM, BTI CONSULTING



McGuireWoods

1,100 lawyers | 21 offices | www.mcguirewoods.com

Atlanta • Austin • Baltimore • Charlotte • Charlottesville • Chicago • Dallas • Jacksonville • Houston • London •
Los Angeles – Century City • Los Angeles – Downtown • New York • Norfolk • Pittsburgh • Raleigh •
Richmond • San Francisco • Shanghai • Tysons • Washington, D.C.