

MERGERS & ACQUISITIONS



M&A Law Firm of the Year

- *Mergers & Acquisitions Magazine's* Mid-Market M&A Awards, 2017

With more than 150 lawyers, McGuireWoods' M&A team represents buyers and sellers in mergers, acquisitions, divestitures, joint ventures and other major transactions throughout the Americas, Europe, Asia and the Pacific Rim. Our lawyers have significant experience handling transformative and strategically significant deals of varying sizes for public and private companies in every sector of the economy.

Consistently recognized for our global M&A capabilities, McGuireWoods was named "Law Firm of the Year" in *Mergers & Acquisitions* magazine's Mid-Market M&A Awards for our deal work and for innovations that distinguish the firm as an industry leader. The volume of deals we handle each year has led *Thomson Reuters* and *Bloomberg* to consistently rank McGuireWoods among the top 10 M&A firms in the United States.

Our approach is straightforward. We listen from the outset to gain a thorough understanding of client objectives for the transaction. We then analyze the competitive and regulatory landscape within client-specific industries — factoring in the influence of current and emerging legislation, regulatory developments, and the M&A market as a whole. Armed with this information, we work with our clients to develop a strategy designed to meet specific business goals, while minimizing disruption to ongoing operations.

The art behind stellar M&A representation is in the attorney's ability to leverage a diverse range of skills and knowledge to address every angle of a client's transaction. Our M&A attorneys regularly draw upon the services of the firm's tax and employee benefits, labor and employment, environmental, real estate, securities and antitrust lawyers, as dictated by a transaction, to ensure our clients have 360-degree deal coverage.

AREAS OF FOCUS

- Buy- and sell-side mergers, acquisitions, stock and asset transactions
- Management buyouts, leveraged buyouts and auction processes
- Tender offers and proxy contests
- Board and special committee representations
- Trusted advisor and acting general counsel
- Joint Venture and strategic alliances
- Cross-border transactions
- Private equity and venture capital investments

3rd

U.S. Mid-Market
by Deal Count
(up to \$500 million)

REFINITIV

2nd

U.S. Mid-Market
by Deal Count
(up to \$50 million)

REFINITIV

REPRESENTATIVE M&A TRANSACTIONS

- Representation of Dominion Energy, Inc. (NYSE: D), one of the largest energy and utility companies in the U.S., in its \$14.6 billion, including the assumption of debt, stock-for-stock merger with SCANA Corporation (NYSE: SCG).
- Representation of Smithfield Foods, Inc., the world's largest producer of pork products, in its \$4.7 billion sale to Shuanghui International Holdings Ltd., a China-based meat processing company.
- Representation of Dominion Energy, Inc. (NYSE: D), one of the largest energy and utility companies in the U.S., in its \$4.4 billion acquisition plus the assumption of debt for an enterprise value of approximately \$6 billion of Questar Corp.
- Representation of Harris Teeter Supermarkets, Inc. (formerly NYSE: HTSI) in its \$2.5 billion merger with The Kroger Company (NYSE: KR).
- Representation of Sprint (NYSE: S), a telecommunications services company, in its acquisition of 1,435 retail stores from RadioShack, a deal that more than doubles Sprint's company-owned retail footprint.
- Representation of the Special Committee of the Board of Directors of Apple REIT Ten, Inc. in its \$1.3 billion sale to Apple Hospitality REIT, Inc.
- Representation of Teledyne Technologies Inc. (NYSE: TDY), a leading provider of sophisticated electronic components, instruments and communications products, in connection with its £625 million acquisition of e2v Technologies PLC (LSE: E2V), a UK-based manufacturer and developer of technology systems and components.
- Representation of American Woodmark (NASDAQ: AMWD), a manufacturer of kitchen and bath cabinets, in its pending \$1.07 billion acquisition of RSI Home Products, a manufacturer of kitchen, bathroom and home organization cabinetry.
- Representation of Park Sterling Corp. (NASDAQ: PSTB), a Charlotte, NC-based community bank, in its \$691 million merger with South State Corp., a Columbia, SC-based bank holding company.
- Representation of the Special Committee of the Board of Directors of Pike Corporation, one of the largest specialty construction and engineering firms, in its entrance into a merger transaction valued at approximately \$595 million.
- Representation of the Special Committee of Board of Directors of Constellation Healthcare Technologies (formerly LON: CHT), a healthcare services organization, in its \$309.4 million "going private" transaction via sale to CC Capital.
- Representation of Simpson Housing in its \$250 million sale of a 1,206-unit apartment complex in Denver, CO to Bell Partners.
- Representation of Afton Chemical Corporation, a global leader in the lubricant and fuel additive market and wholly owned subsidiary of publicly traded NewMarket Corporation (NYSE:NEU) in its \$182.5 million acquisition of Aditivos Mexicanos, S.A. de C.V., a petroleum additives manufacturer, seller and distributor.
- Representation of Hooker Furniture Corp. (NASDAQ: HOFT), one of the nation's premier importers and manufacturers of furniture, in its \$105 million acquisition of the business of Home Meridian International.



ABOUT MCGUIREWOODS

McGuireWoods has more than 1,100 lawyers in 21 offices, and our lawyers and staff speak 44 languages. We cross borders, practices and industries in the U.S., UK, Belgium and around the world by collaborating with colleagues and managing resources in 128 countries. We serve public, private, government and nonprofit clients. For more than a decade, McGuireWoods has been named a BTI Consulting "Client Service A-Team," a distinction maintained by few other U.S. firms. In 2018, the firm ranked for the 12th time among BTI's "Client Service 30" list of law firms serving Fortune 1000 companies.